DOCUMENT RESUME

ED 450 103 SP 039 778

AUTHOR	Bauer, David G.
TITLE	The Teacher's Guide to Winning Grants.
ISBN	ISBN-0-7879-4493-9
PUB DATE	1999-00-00
NOTE	150p.
AVAILABLE FROM	Jossey-Bass, Inc., 350 Sansome Street, San Francisco, CA 94104 ($26). Tel: 888-378-2537; Fax: 800-605-2665; Web site: http://www.josseybass.com.
PUB TYPE	Books (010) -- Guides - Non-Classroom (055)
EDRS PRICE	Document Not Available from EDRS.
DESCRIPTORS	Corporate Support; Educational Finance; Elementary Secondary Education; Federal Aid; *Grants; *Grantsmanship; Private Financial Support; *Proposal Writing; Teachers

ABSTRACT

This step-by-step primer helps teachers develop effective grantseeking methods that will enable them to secure funds. It shows teachers how to select the right funding sources, organize proposal ideas, write a convincing and well-prepared proposal, identify who will evaluate the proposal and the scoring system they will use, and efficiently implement the proposal when grant funds are won. The 15 chapters focus on: (1) "Demystifying the Grants Process"; (2) "Getting Ready to Seek Grants Support"; (3) "Formulating a Grants Advisory Group"; (4) "Creating a Compelling Needs Statement"; (5) "Generating Proposal Ideas"; (6) "Understanding the Grants Marketplace"; (7) "Researching Potential Funders"; (8) "Contacting the Grantor Before You Write the Proposal"; (9) "Developing Project Objectives"; (10) "Building a Project Planner"; (11) "Writing Government Grant Proposals"; (12) "Improving and Submitting Your Federal Grant Application"; (13) "Writing Foundation and Corporate Proposals"; (14) "Improving and Submitting Your Foundation/Corporate Proposal"; and (15) "Dealing with the Decision and Building Your Grantseeking Base." (SM)

Reproductions supplied by EDRS are the best that can be made
from the original document.